

Top 10 Reasons to Partner with NetApp



Their partner-first model continually invests in your business success.

1

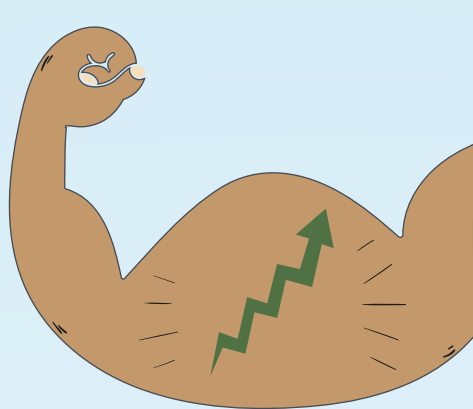
2



Their partners who consistently deliver services can achieve

30%

growth in profits year over year.

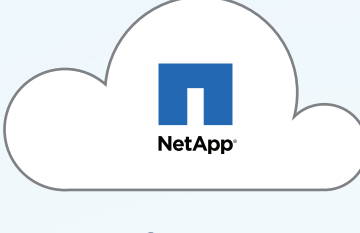
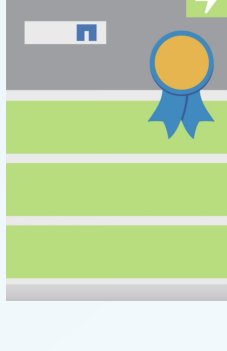


You can rely on their strong, predictable margins and profit opportunities.

3

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They continue to refine relationships with valued partners, resulting in simpler and more efficient ways to quote, order, and deliver their solutions.

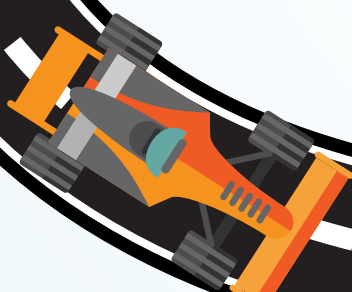
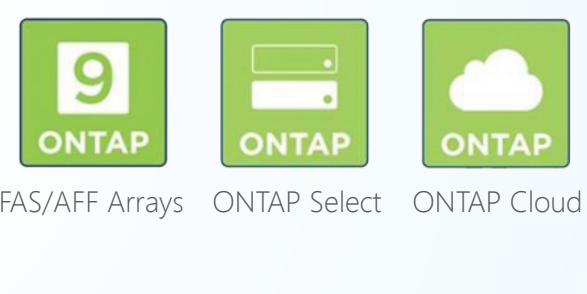


They offer a broad portfolio, targeting the fastest-growing segments of the market, including industry-leading flash, converged solutions, and the cloud.

5

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The world-class NetApp ONTAP data management software is an industry leader in all-flash arrays and data portability and helps maintain enterprise-required six-9s reliability.



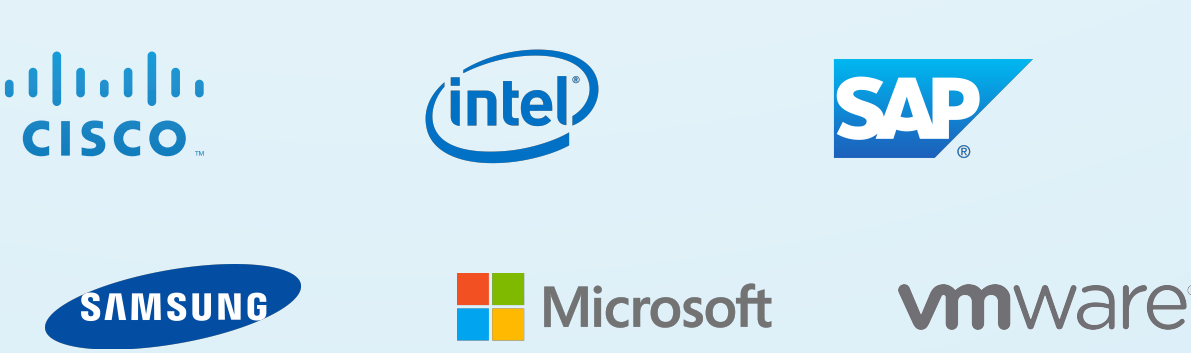
3x

Their flash solutions are growing 3 times faster than the overall market rate.

7

8

They have a superior ecosystem that includes leaders such as Cisco, Intel, Microsoft, Samsung, SAP, and VMware.



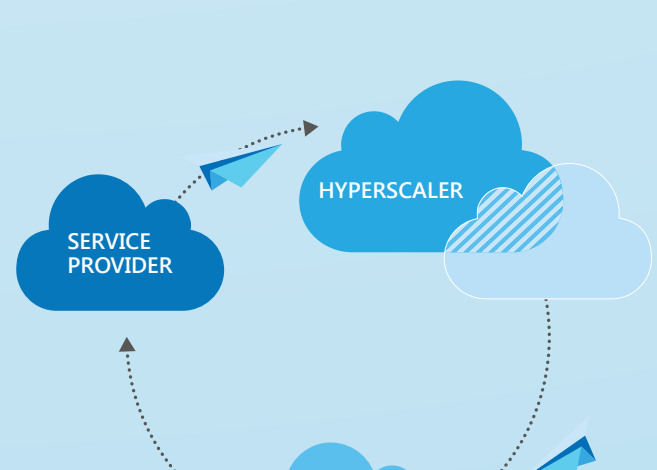
They offer integration with hyperscale service providers, including Amazon Web Services (AWS), Microsoft Azure, and Google.



9

10

Their Data Fabric vision allows you to elevate the conversation beyond boxes to business outcomes.



WINNER



NetApp are fully invested in partner success, for all these reasons and more.

Become a NetApp Partner Today!

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